

EXHIBITOR INVITATION

## Barrier Free 2017



## Post-Acute Medicine Fair 2017



## Nursing Next 2017



April 20 - 22, 2017  
INTEX OSAKA, Japan

<http://www.tvoe.co.jp/bmk/english>

**Barrier Free**  
*Health Care*

**Post-Acute Medicine Fair**  
*Medical Care*

**Nursing Next**  
*Nursing Care*

## Only Exhibition for Health Care / Nursing Care / Geriatric Medical Care in Japan

"BARRIER FREE / Post-Acute Medicine Fair / Nursing Next" has been expanding its scale and leading the healthcare industry as one of the largest exhibition in Japan.

## You can meet Professional Buyers

*Business  
Meetings with  
Japanese  
Companies*

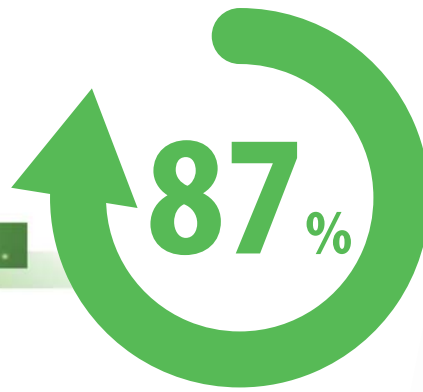
*Invitation of  
Important  
Japanese Buyers  
&  
Manufacturers*

*100+ Professional  
Business Seminars*

*Public Relation  
Activities by  
750,000 Leaflets*



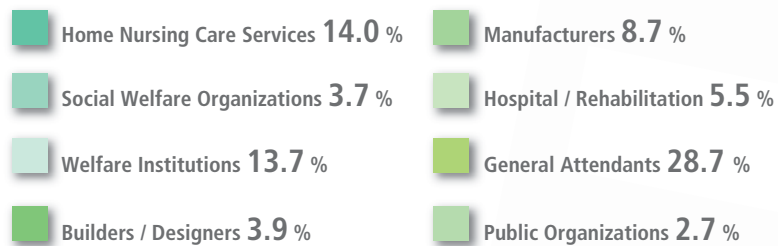
# VISITORS



of visitors  
are satisfied  
with the exhibition

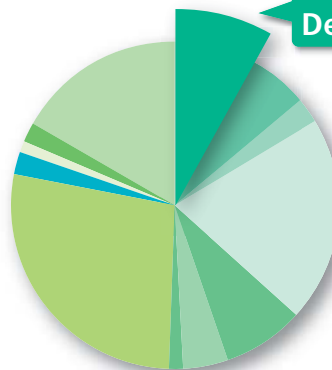
## BARRIER FREE

- 86,203 visitors -

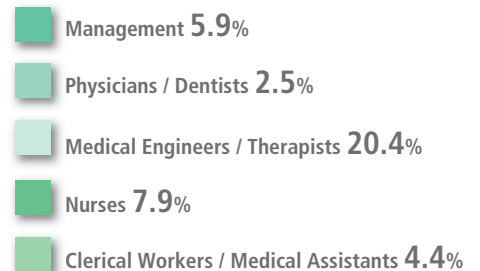


## Post-Acute Medicine Fair

- 4,680 visitors -



Manufacturers /  
Dealers 8.1%



The business talk went very smoothly because I could see the items, and also talk with exhibitors directly.

*Sales Manager, Dealer*

I found some items which I want to introduce to my hospital.

*Nurse, Hospital*

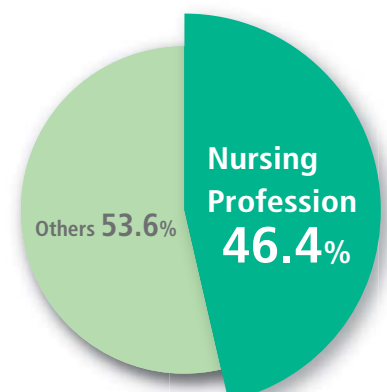
It was really good experience. I could know the latest items, services and trends. I will use this experience to my work.

*Manager, Welfare Device Maker*



## Nursing Next

- 2,715 visitors -





# EXHIBITORS



of exhibitors are satisfied  
with their outcome



of exhibitors  
have a high hope  
for their business  
negotiations



of exhibitors are  
considering of  
next year's participation



We could advertise our items to a lot of visitors, and received some requests for a quotation.  
I think it was greatly meaningful exhibition.

*Sales Manager, Nursing Care Products Maker*

The targeted companies were interested in our items.

*President, Security System Maker*

This exhibition is an effective platform of business meeting.

*PR manager, Furniture Maker*

# OUTLINE

## Barrier Free

### ■ PERIOD & HOURS

April 20 (Thu.) - 22 (Sat.), 2017 10:00 a.m.- 5:00 p.m.

### ■ VENUE

INTEX OSAKA (International Exhibition Center, Osaka)  
1-5-102, Nanko-kita, Suminoe-ku, Osaka 559-0034  
<http://www.intex-osaka.com/en>

### ■ ADMISSION

Free

### ■ ORGANIZERS

Osaka Prefecture Council of Social Welfare, Television Osaka, Inc.,  
TVO EXPRO, Ltd.

### ■ CO-ORGANIZER

Osaka Foundation For Welfare

### ■ EXPECTED ATTENDANCE

100,000 visitors

### ■ EXHIBITORS PROFILES

Rehabilitation / Training Equipment / Nursing Care Robots /  
Traffic Barrier-Free / Automobiles for Disabled / Driving Devices /  
Mobility & Mobility Aids / Handrails / Kitchen Aids / Chairs / Desks /  
Slopes / Beds / Mattresses / Alert Systems / Security / Washing Machines /  
Driers / Bacteria Elimination / Deodorization Machines /  
Air Washing Machines / Bathing Aids / Toilet Equipment / Diapers /  
Computer Systems for Welfare Work / Patient Assisting Aids /  
Food for the Elderly or Patients / Self-Aid Devices / Prosthetic Devices /  
Remodeling of Housing / Lifts / Communication Aids / Hearing Aids /  
Aids for Visually Disabled / Sports and Physical Recreation Goods /  
Books / Literature / Materials /  
Grants for Technology Develop for Welfare Work /  
Other Barrier Free Products or Information

### ■ VISITORS PROFILES

Public Organizations / Home Nursing Care Services /  
Social Welfare Organizations / Welfare Institutions /  
Retailers / Builders / Designers / Manufacturers /  
Hospital Rehabilitation / General Attendants, and so on.

## Post-Acute Medicine Fair

### ■ PERIOD & HOURS

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1-5-102, Nanko-kita, Suminoe-ku, Osaka 559-0034  
<http://www.intex-osaka.com/en>

### ■ ADMISSION

Free

### ■ ORGANIZERS

Executive Committee of Post-Acute Medicine Fair  
(Japan Association of Medical and Care Facilities,  
Television Osaka, Inc., TVO EXPRO Ltd.)

### ■ EXPECTED ATTENDANCE

5,000 visitors

### ■ EXHIBITORS PROFILES

Medical Equipment & Supplies / Rehabilitation /  
Physiotherapy / Respiratory Therapy / Mobility Products /  
Wound Care / Diabetes Care / Disease Management /  
In-Home Diagnostics / Intravenous Therapy /  
Physical & Occupational Therapy /  
Computer Software & Hardware / Medical Technology

### ■ VISITORS PROFILES

Management / Physicians / Dentists /  
Medical Engineers / Therapists /  
Nurses / Clerical Workers / Medical Assistants /  
Social Workers / Counselors /  
Care Workers / Human Services /  
Government Agencies / Organizations  
Academic Institutions / Builders / Construction /  
Manufacturers / Dealers / General Attendants

## Nursing Next

### ■ PERIOD & HOURS

April 20 (Thu.) - 22 (Sat.), 2017 10:00a.m.- 5:00p.m.

### ■ VENUE

INTEX OSAKA (International Exhibition Center, Osaka)  
1-5-102, Nanko-kita, Suminoe-ku, Osaka 559-0034  
<http://www.intex-osaka.com/en>

### ■ ADMISSION

Free

### ■ ORGANIZERS

Executive Committee of Nursing Next  
(Osaka Nursing Association,  
Osakafu Visiting Nurse Station Association,  
Television Osaka, Inc., TVO EXPRO Ltd. )

### ■ EXPECTED ATTENDANCE

3,000 visitors

### ■ EXHIBITORS PROFILES

Nursing Wears / Nursing Shoes / Nurse Calls /  
Vital Signs Checking Units / Assist Systems /  
Work Management Systems / Infection Prevention /  
Toilet Supports Items / Bedsore Prevention Items /  
Oral Care Items / Eating Disorder & Swallowing Disorder Items /  
Medical Diets / Care Foods /  
Educational Tools for Nurses and Educational Organizations /  
Nursing Care Goods (Hospital Beds, Mattresses, Bathing Aids, Diapers) /  
Miscellaneous for Terminal Cares /  
Information and Services for Facility Management

### ■ VISITORS PROFILES

Nurses  
Hospitals / Visiting Nursing Stations / Care Facilities /  
Nursing Homes /  
Public Healthcare Centers / Municipal Governments / Clinics /  
Universities / Nursing Schools



## BOOKING INFORMATION & REGULATIONS

In Japanese pharmaceutical law, the exhibitor who wish to import medication (drug, quasi-drug, cosmetics or medical device) for business purpose to Japan have to get "Yakkan Shomei (certificate)" from Japanese government.

As a matter of legal reason, the organizer as well as the Secretariat cannot issue any document that support foreign exhibitors to get this certificate.

Please arrange the certificate to bring these exhibits to Japan by yourself.

If you are in Korea, Taiwan or China, you should contact our sales representative in each area.  
For contact information please visit our website at [http://www.tvoe.co.jp/bmk/english/exhibitor/oversas\\_agents](http://www.tvoe.co.jp/bmk/english/exhibitor/oversas_agents)

### 1. BOOTH SIZE

3,000W x 3,000D x 2,700H (m/m)

\*This is the minimum unit to be accepted as a regular booth. The booking will be accepted on a booth unit basis. If booking for more than 4 regular booths (36 sq.m.) the exhibitor can choose either double line combination or single line combination. For 36 sq.m. booking : the secretariat can arrange both 6m x 6m, double line or 3m x 12m, single line according to the request by the exhibitor.

If you have any inquiry about the booth size, please consult with the secretariat.

### 2. BOOTH RENTAL CHARGE

※ Consumption tax is NOT included.

#### Type A ¥290,000 / Booth (Raw space only)

Exhibitors will have to order the booth construction company for the booth construction by themselves. If exhibitors need some help for that, please consult with the secretariat.

#### Type B ¥300,000 / Booth

\* Type B includes Basic Stand (Back and Side panels with Fascia Board).

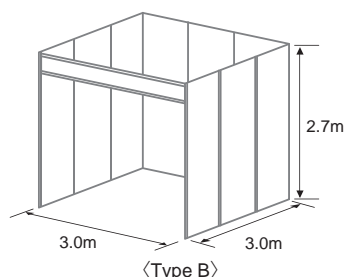
"Package Booth" is available only for the exhibitors who book "Type B".

Items included in the package booth:

Punched Carpet, Reception Counter x1,  
Folding Chair x1, Company Name Board x1,  
Booth Construction and Dismantling fee

Exhibitor who wish to order "Package Booth" must apply for this around mid-February 2017.

Note: Electrical Appliances and Power Supply Installation Fee are NOT included in the Package Booth.



### 3. OTHER COSTS

Exhibitors must bear all expenses that are needed for their promotion in the show other than booth rental charges such as booth building cost, electricity, compressed air, rental furniture, travel, accommodation, catalogues, and so on. Exhibitors who booked Type B can save some booth building cost. Normally it depends on how many additional things exhibitors order. If you need further information about the cost, please contact the secretariat.

### 4. POLICY FOR APPLICATION & CANCELLATION

Anyone who tries to reserve exhibit space must submit the complete application form with the authorized signature through website or email. After the secretariat receives it, the exhibit space will be secured for the exhibitor. The exhibitor must also be financially responsible for the reserved space. **Payment must be completed within 30 (thirty) days after the secretariat issues an invoice.**

If the exhibitor tries to cancel all or part of the booked space, the exhibitor must inform the secretariat in writing. The date the secretariat receives the letter of cancellation is considered as the official date of cancellation. After the application deadline, the exhibitor will be responsible for all or part of the cost for the space contract. The exhibitor must pay the cancellation charge in accordance with the undermentioned scale.

Period in which cancellation notice is accepted	Cancellation Charge
December 22, 2016 - January 31, 2017	50% of Total Booth Rental Charge
After February 1, 2017	100% of Total Booth Rental Charge

Note : The secretariat will not accept any tentative reservation for exhibit space. Submission of the complete application form is considered as an official space reservation.

### 5. PAYMENT METHODS

The secretariat will issue an invoice after processing the complete application form sent by the exhibitor. **The exhibitor must make the necessary arrangement of payment within 30 (thirty) days after the date of the invoice issuance.**

\*Application will be turned down if the secretariat has determined that the exhibits don't fit in the contents of the exhibition, or when the space is fully booked, or the payment is not completed appropriately.

\*Payment must be made by bank transfer in Japanese Yen at the time of the application.

\*Bank transfer both side in your country and Japan charge should be paid by the applicant.

\*Please note that the secretariat will not accept credit cards, checks, and money orders.

\*The booking with unpaid all or the part of booth rental charge will automatically be cancelled by the secretariat 30 (thirty) days after the issuance of the invoice. The applicant must be aware that the secretariat and the organizer do not accept any complaints about the damage occurred by this rule.

### 6. BOOKING PROCEDURE

1. Please apply from our website at "<https://www.tvoe.co.jp/bmk/english/application>".
2. After the secretariat has approved, you will receive a confirmation E-mail.
3. The secretariat will issue you an invoice.
4. You are requested to pay the full amount of the booth rental charges within 30 (thirty) days after the invoice issuance to secure your booking. (See "Payment Methods" for detail)
5. Your booth reservation has been completed.

### 7. POST BOOKING PROCEDURE

#### ◆FLOOR PLAN

**The Floor Plan is arranged by the secretariat after the deadline of the application process.** It takes a certain amount of time to be checked by several government officials. The exhibitors will be informed after these procedures finish.

\*The secretariat reserves all rights regarding the floor plan, and no complaints about it will be accepted.

#### ◆EXHIBITOR'S PACKET

Exhibitor's Packet that includes Exhibitor's Manual, Application Forms for the exhibition preparation, Badges and so on, will be provided to exhibitors around February, 2017. All exhibitors must check everything in the packet and go over the manual carefully. Exhibitors are responsible for doing the preparation promptly and properly within the deadlines designated on the manual.

\*The secretariat will not be responsible for any disadvantage that may arise from the failure of doing the preparation of exhibitors.

#### ◆EXHIBIT ITEMS FROM FOREIGN COUNTRIES

Osaka Customs office may not recognize this fairground as "Bonded Exhibition Area", if we have few offers of "Bonded Exhibition Area".

In that case, please use the ATA Carnet when you ship your exhibition cargo to Japan.

If you don't use ATA Carnet, all items must be cleared through regular customs formalities paying applicable duty and 8% of consumption tax. Duty and consumption tax you paid can not be refunded.

## INFORMATION OF INTEx OSAKA

1-5-102, Nanko-Kita, Suminoe-ku, Osaka, 559-0034  
<http://www.intex-osaka.com/en/>



### EXHIBITION MANAGEMENT

Secretariat of BARRIER FREE / Post-Acute Medicine Fair / Nursing Next

1-2-15, Otemae, Chuo-ku Osaka 540-0008 Japan

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