

EXHIBITOR INVITATION

The 22nd International Trade Fair on Barrier Free Equipment & Rehabilitation for the Elderly & the Disabled

Barrier Free 2016

Post-Acute Medicine Fair 2016

Nursing Next 2016

April 21 - 23, 2016

INTEX OSAKA, Japan



<http://www.tvoe.co.jp/bmk/english>

Only Exhibition for Nursing Care / Health Care / Geriatric Medical Care in Japan



Nursing Next 2016

Nursing Care

Barrier Free 2016

Health Care

**Post-Acute
Medicine Fair
2016**

Medical Care

Since its establishment in 1995, "BARRIER FREE" has been expanding its scale and leading the healthcare industry as one of the largest exhibition in Japan.

In addition, "Post-Acute Medicine Fair" is gathering attention since this is the only specialized exhibition in Japan focusing on the medical care for elderly people such as treatments for demented patients and end-of-life care.

Every year, many buyers and people involved in this industry, gather here for new business opportunities.

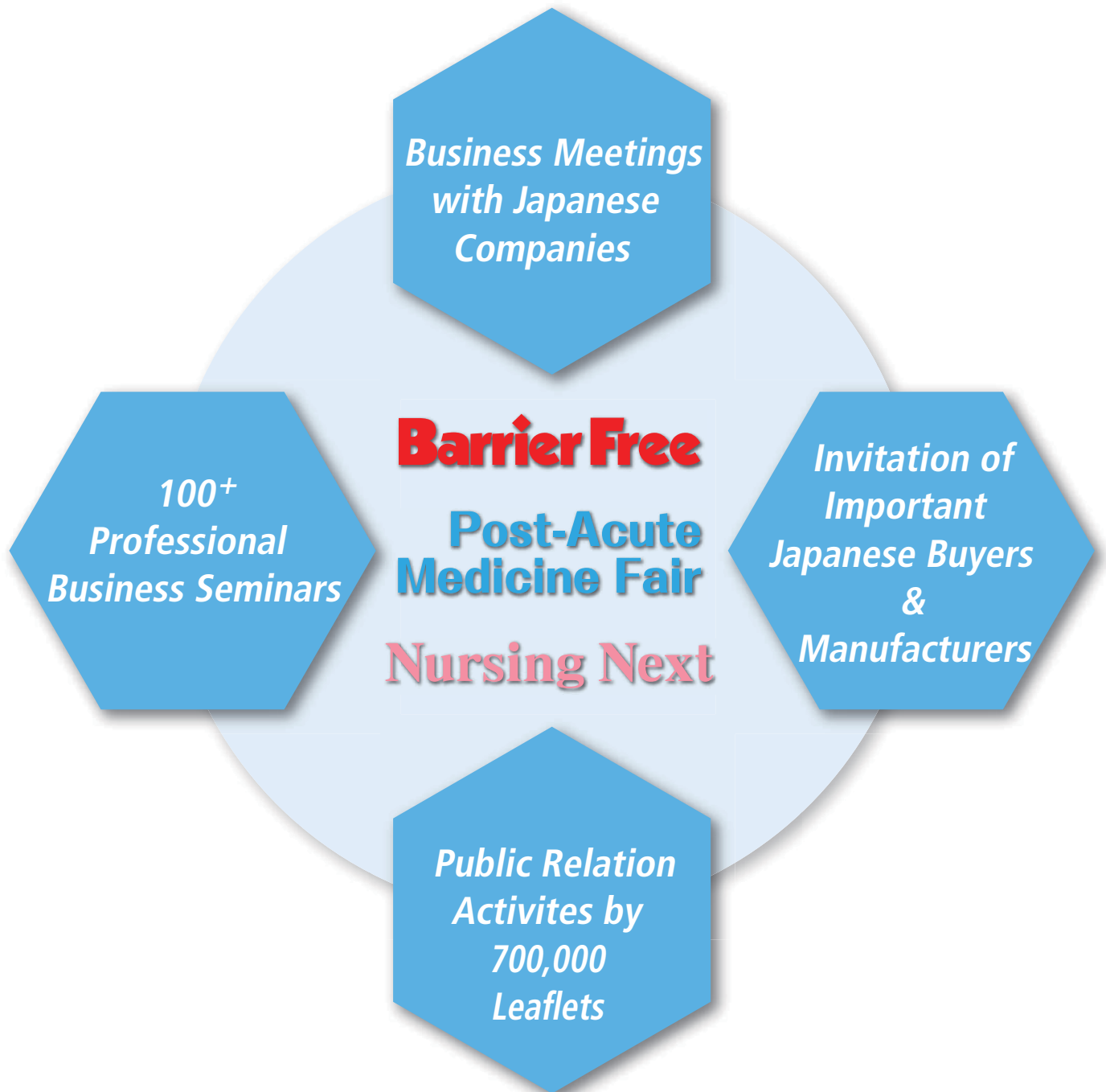
As the percentage of aging population increases, the demands for "Home nursing" and "Visiting nursing" are increasing. Of course, it is the same for Japan. In keeping with this trend, in 2016, the new exhibition, "NURSING NEXT" for people involved in nursing has been newly established!

During the exhibition period, special seminars are offered, and many healthcare professionals are gathered.

The health care market of "Japan," which has the highest aging population rate in the world, contains many business opportunities that you may not know yet.

It has been said that the aging population in the world rapidly increases in the next 50 years. Participating BARRIER FREE, Post-Acute Medicine Fair, and NURSING NEXT will become the important milestone for developing your business in the global market!

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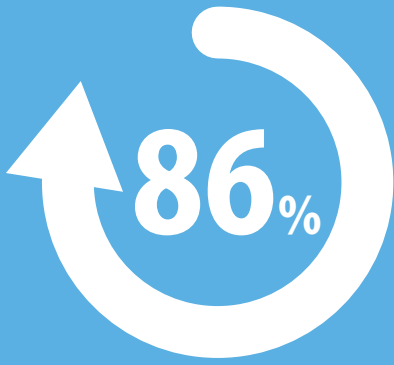
You can meet Professional Buyers

Abilities Care-Net, Inc.
Asahi Kasei Fibers Corporation
Bridgestone Diversified Chemical Products Co.,Ltd.
Daimaru Matsuzakaya Department Stores Co.Ltd.
DUSKIN CO., LTD.
GUNZE LIMITED
Hankyu Hanshin Department Stores,Inc.
Hitachi Maxell, Ltd.
KOKUYO Co.,Ltd.
Marubeni Intex Co.,Ltd.

Mitsubishi Electric Corporation
Mitsui & Co. Plastics Ltd.
MIZUNO Corporation
Nippon Care Supply Co., Ltd.
NISHIKAWA LIVING, Inc.
Olympus Corporation
PARAMOUNT CARE SERVICE CO., LTD.
SHOWA BOEKI CO.,LTD.
TORAY INDUSTRIES, INC.
YKK AP Inc. and many more



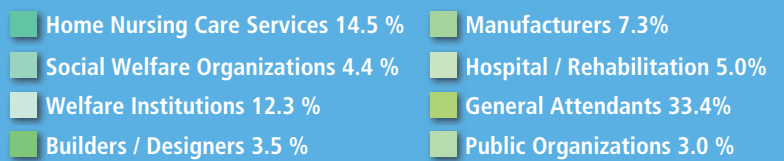
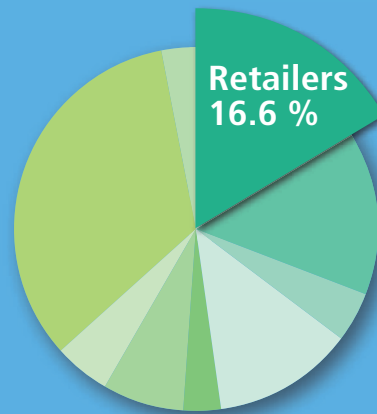
VISITORS



of visitors
are satisfied
with the exhibition

BARRIER FREE

- 95,012 visitors -



I could listen to the detailed explanations, which were helpful for consideration of future purchase.

Sales Representative, Dealer

I came here to look for good OEMs. I could find many products that were new for me and that seemed to be very useful for my business. I'm sure I'll find nice partners.

Manager, Nursing Care Products Maker

There are many items that I want to use at our facility. I will come back and participate in the next year.

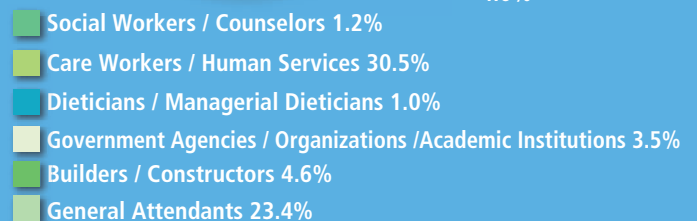
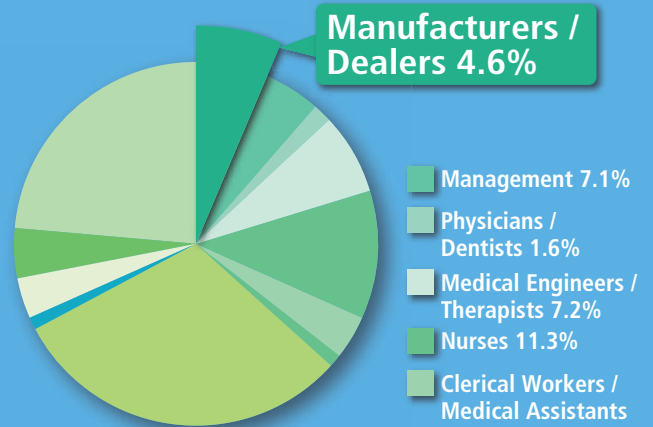
Manager, Nursing Home

I work at a hospital, and there are not many opportunities to know about "Home nursing" and "Visiting nursing". I hope this exhibition will be held continuously and provide us the information.

Nurse

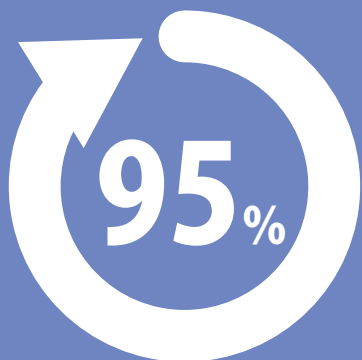
Post-Acute Medicine Fair

- 4,647 visitors -





EXHIBITORS



of exhibitors are satisfied with their outcome

Many potential customers, who may consider the purchase of our products in the future, have come to the exhibition.

Marketing Manager, Training Equipment Maker

Many visitors stopped by at our booth and listened to our explanations, showed their interests.

Sales Representative, Patient Assisting Aids Maker

Visitors, who found our products on the Internet visited our booth.

I think the percentage of potential customers, who actually are lead to sales negotiation, was high.

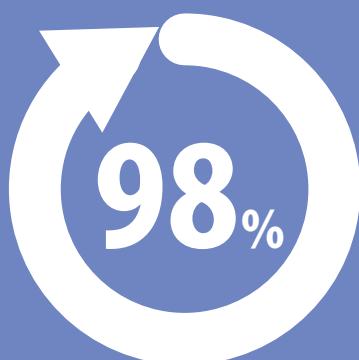
Sales Manager, Mattress Maker

There were many visitors with clear sense of purpose; therefore the contents of explanation could be enriched.

President, Housing Equipment Maker



of exhibitors have a high hope for their business negotiations



of exhibitors are considering of next year's participation

OUTLINE

Barrier Free

■ PERIOD & HOURS

April 21 (Thu.) - 23 (Sat.), 2016 10:00 a.m. - 5:00 p.m.

■ VENUE

INTEX OSAKA (International Exhibition Center, Osaka)
1-5-102, Nanko-kita, Suminoe-ku, Osaka 559-0034
<http://www.intex-osaka.com/en>

■ ADMISSION

Free

■ ORGANIZERS

Osaka Prefecture Council of Social Welfare, Television Osaka, Inc.

■ CO-ORGANIZER

Osaka Foundation For Welfare

■ SPONSORS

Ministry of Health, Labour and Welfare
Ministry of Economy, Trade and Industry
Ministry of Land, Infrastructure, Transport and Tourism
Japan External Trade Organization (JETRO Osaka)
U.S. Consulate General, Osaka-Kobe
British Consulate-General
Consulate of Canada to Japan in Nagoya
Embassy of Sweden / Embassy of Denmark
German Consulate General Osaka-Kobe
The Royal Norwegian Embassy
Business France - French Embassy in Japan
and so on. *scheduled

■ EXPECTED ATTENDANCE

100,000 visitors

■ EXHIBITORS PROFILES

Rehabilitation / Training Equipment /
Nursing Care Robots / Traffic Barrier-Free /
Automobiles for Disabled / Driving Devices /
Mobility & Mobility Aids / Handrails / Kitchen Aids /
Chairs / Desks / Slopes / Beds / Mattresses /
Alert Systems / Security / Washing Machines / Driers /
Bacteria Elimination / Deodorization Machines /
Air Washing Machines / Bathing Aids /
Toilet Equipment / Diapers /
Computer Systems for Welfare Work /
Patient Assisting Aids / Food for the Elderly or Patients /
Self-Aid Devices / Prosthetic Devices /
Remodeling of Housing / Lifts / Communication Aids /
Hearing Aids / Aids for Visually Disabled /
Sports and Physical Recreation Goods /
Books / Literature / Materials /
Grants for Technology Develop for Welfare Work /
Other Barrier Free Products or Information

■ VISITORS PROFILES

Public Organizations / Home Nursing Care Services /
Social Welfare Organizations / Welfare Institutions /
Retailers / Builders / Designers / Manufacturers /
Hospital Rehabilitation / General Attendants, and so on.



Post-Acute Medicine Fair

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<http://www.intex-osaka.com/en>

■ ADMISSION

Free

■ ORGANIZERS

Executive Committee of Post-Acute Medicine Fair
(Japan Association of Medical and Care Facilities,
Television Osaka, Inc., TVO EXPRO Ltd.)

■ SPONSORS

Ministry of Health, Labour and Welfare
Osaka Prefectural Government
Japan Medical Association
Japan Hospital Association, and so on. *scheduled

■ EXPECTED ATTENDANCE

5,000 visitors

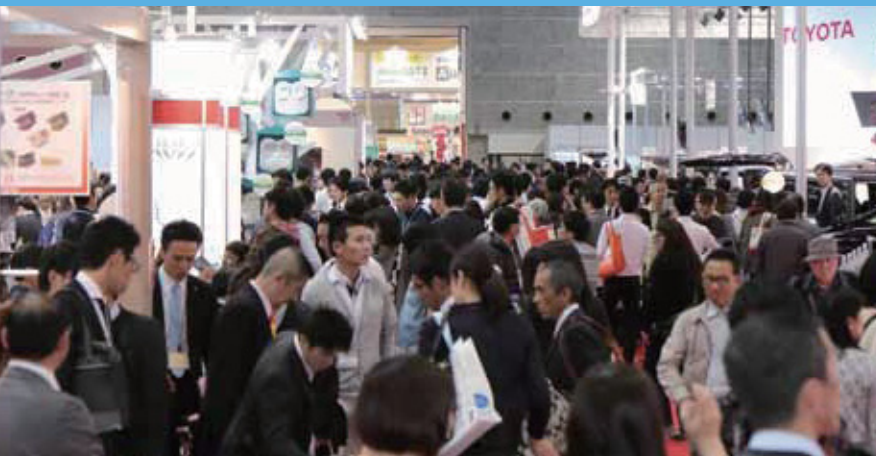
■ EXHIBITORS PROFILES

Medical Equipment & Supplies / Rehabilitation /
Physiotherapy / Respiratory Therapy / Mobility Products /
Wound Care / Diabetes Care / Disease Management /
In-Home Diagnostics / Intravenous Therapy /
Physical & Occupational Therapy /
Computer Software & Hardware / Medical Technology

■ VISITORS PROFILES

Management / Physicians / Dentists /
Medical Engineers / Therapists /
Nurses / Clerical Workers / Medical Assistants /
Social Workers / Counselors /
Care Workers / Human Services /
Government Agencies / Organizations
Academic Institutions / Builders / Construction /
Manufacturers / Dealers / General Attendants

OUTLINE



Nursing Next

■ PERIOD & HOURS

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■ VENUE

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1-5-102, Nanko-kita, Suminoe-ku, Osaka 559-0034
<http://www.intex-osaka.com/en>

■ ADMISSION

Free

■ ORGANIZERS

Executive Committee of Nursing Next
(Osaka Nursing Association, Osakafu Visiting Nurse Station Association,
Television Osaka, Inc., TVO EXPRO Ltd.)

■ SPONSORS

Japanese Nursing Association
Japan Visiting Nursing Foundation, and so on. *scheduled

■ EXPECTED ATTENDANCE

3,000 visitors

■ EXHIBITORS PROFILES

Nursing Wears / Nursing Shoes / Nurse Calls /
Vital Signs Checking Units / Assist Systems /
Work Management Systems / Infection Prevention /
Toilet Supports Items / Bedsore Prevention Items /
Oral Care Items / Eating Disorder & Swallowing Disorder Items /
Medical Diets / Care Foods /
Educational Tools for Nurses and Educational Organizations /
Nursing Care Goods (Hospital Beds, Mattresses, Bathing Aids, Diapers) /
Miscellaneous for Terminal Cares /
Information and Services for Facility Management

■ VISITORS PROFILES

Nurses
Hospitals / Visiting Nursing Stations / Care Facilities /
Nursing Homes /
Public Healthcare Centers / Municipal Governments / Clinics /
Universities / Nursing Schools



BOOKING INFORMATION & REGULATIONS

In Japanese pharmaceutical law, the exhibitor who wish to import medication (drug, quasi-drug, cosmetics or medical device) for business purpose to Japan have to get "Yakkan Shomei(certIFICATE)" from Japanese government.

As a matter of legal reason, the organizer as well as the Secretariat cannot issue any document that support foreign exhibitors to get this certificate.

Please arrange the certificate to bring these exhibits to Japan by yourself.

If you are in Korea, Taiwan or China, you should contact our sales representative in each area.
For contact information please visit our website at <http://www.tvoe.co.jp/bmk/english>

1. BOOTH SIZE

3,000W x 3,000D x 2,700H (m/m)

*This is the minimum unit to be accepted as a regular booth. The booking will be accepted on a booth unit basis. If booking for more than 4 regular booths (36 sq.m.) the exhibitor can choose either double line combination or single line combination. For 36 sq.m. booking : the secretariat can arrange both 6m x 6m, double line or 3m x 12m, single line according to the request by the exhibitor.

If you have any inquiry about the booth size, please consult with the secretariat.

2. BOOTH RENTAL CHARGE

※ including 8% of consumption tax

Type A ¥313,200 / Booth Raw space only

Exhibitors will have to order the booth construction company for the booth construction by themselves. If exhibitors need some help for that, please consult with the secretariat.

Type B ¥324,000 / Booth

* Type B includes Basic Stand (Back and Side panels with Fascia Board).

"Package Booth" is available only for the exhibitors who book "Type B".

Items included in the package booth:

Punched Carpet, Reception Counter,

Folding Chair x1,

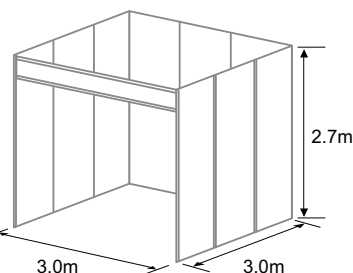
Company Name Board,

Booth Construction and Dismantling fee

Exhibitor who wish to order "Package Booth"

must apply for this around mid-February 2016.

Note: Electrical Appliances and Power Supply Installation Fee are NOT included in the Package Booth.



3. OTHER COSTS

Exhibitors must bear all expenses that are needed for their promotion in the show other than booth rental charges such as booth building cost, electricity, compressed air, rental furniture, travel, accommodation, catalogues, and so on. Exhibitors who booked Type B can save some booth building cost. Normally it depends on how many additional things exhibitors order. If you need further information about the cost, please contact the secretariat.

4. POLICY FOR APPLICATION & CANCELLATION

Anyone who tries to reserve exhibit space must submit the complete application form with the authorized signature through website or email. After the secretariat receives it, the exhibit space will be secured for the exhibitor. The exhibitor must also be financially responsible for the reserved space. **Payment must be completed within 30 (thirty) days after the secretariat issues an invoice.**

If the exhibitor tries to cancel all or part of the booked space, the exhibitor must inform the secretariat in writing. The date the secretariat receives the letter of cancellation is considered as the official date of cancellation. After the application deadline, the exhibitor will be responsible for all or part of the cost for the space contract. The exhibitor must pay the cancellation charge in accordance with the undermentioned scale.

Period in which cancellation notice is accepted	Cancellation Charge
December 22, 2015 - January 31, 2016	50% of Total Booth Rental Charge
After February 1, 2016	100% of Total Booth Rental Charge

Note : The secretariat will not accept any tentative reservation for exhibit space. Submission of the signed application form is considered as an official space reservation.

EXHIBITION MANAGEMENT

Secretariat of BARRIER FREE / Post-Acute Medicine Fair / Nursing Next

1-2-15, Otemae, Chuo-ku Osaka 540-0008 Japan

E-mail : bfinfo2016@tvoe.co.jp

Tel : +81-6-6944-9913

Fax : +81-6-6944-9912

<http://www.tvoe.co.jp/bmk/english>

5. PAYMENT METHODS

The secretariat will issue an invoice after processing the written application form sent by the exhibitor. **The exhibitor must make the necessary arrangement of payment within 30 (thirty) days after the date of the invoice issuance.**

*Application will be turned down if the secretariat has determined that the exhibits don't fit in the contents of the exhibition, or when the space is fully booked, or the payment is not completed appropriately.

*Payment must be made by bank transfer in Japanese Yen at the time of the application.

*Bank transfer both side in your country and Japan charge should be paid by the applicant.

*Please note that the secretariat will not accept credit cards, checks, and money orders.

*The booking with unpaid all or the part of booth rental charge will automatically be cancelled by the secretariat 30 (thirty) days after the issuance of the invoice. The applicant must be aware that the secretariat and the organizer do not accept any complaints about the damage occurred by this rule.

6. BOOKING PROCEDURE

1. Please apply from our website at "<https://www.tvoe.co.jp/bmk/mypage/english>".
2. After the secretariat has approved, you will receive a confirmation E-mail.
3. The secretariat will issue you an invoice.
4. You are requested to pay the full amount of the booth rental charges within 30 (thirty) days after the invoice issuance to secure your booking. (See "Payment Methods" for detail)
5. Your booth reservation has been completed.

7. POST BOOKING PROCEDURE

◆FLOOR PLAN

The Floor Plan is arranged by the secretariat after the deadline of the application process. It takes a certain amount of time to be checked by several government officials. The exhibitors will be informed after these procedures finish.

*The secretariat reserves all rights regarding the floor plan, and no complaints about it will be accepted.

◆EXHIBITOR'S PACKET

Exhibitor's Packet that includes Exhibitor's Manual, Application Forms for the exhibition preparation, Badges and so on, will be provided to exhibitors around February, 2016. All exhibitors must check everything in the packet and go over the manual carefully. Exhibitors are responsible for doing the preparation promptly and properly within the deadlines designated on the manual.

*The secretariat will not be responsible for any disadvantage that may arise from the failure of doing the preparation of exhibitors.

◆EXHIBIT ITEMS FROM FOREIGN COUNTRIES

Osaka Customs office may not recognize this fairground as "Bonded Exhibition Area", if we have few offers of "Bonded Exhibition Area".

In that case, please use the ATA Carnet when you ship your exhibition cargo to Japan.

If you don't use ATA Carnet, all items must be cleared through regular customs formalities paying applicable duty and 8% of consumption tax. Duty and consumption tax you paid can not be refunded.

INFORMATION OF INTEX OSAKA

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<http://www.intex-osaka.com/en/>

